WOMEN'S COUNCIL OF NAREB *INSIDER*

Women's Council of NAREB, Inc. Volume 1 Issue 2 June 2016

Greetings!!!

*Welcome to our **June** issue of the Women's Council of NAREB **"Insider"**. As you can see, our chapters are busy conducting their financial literacy classes. In addition, we are preparing for the National Convention in August. We cannot wait for you to join us at the Women's Council Prayer Breakfast on Sunday, August 14th, at 8 a.m. Please see a local chapter president in your area or visit our website at www.wcofnareb.com to purchase your tickets. I hope you enjoy the latest **INSIDER** and we look forward to seeing you in August.*

Join us on social media and LIKE our Facebook page (Women's Council of NAREB) and follow us on Twitter (@wcofnareb).

Rolanda Wilson
President, Women's Council of NAREB

Mission Statement

"To evaluate the standards of women in the real estate industry by encouraging leadership, education and the exchange of information through group learning techniques; and to provide the opportunity for women to expand their knowledge and expertise in all facets of their business."

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Editor: LaTisha Grant

WOMEN'S COUNCIL OF NAREB

Prayer Breakfast

"And Still We Rise"

"But let patience have her perfect work, that ye may be perfect and entire, wanting nothing." (James 1:4, KJV)

August 14, 2016 - 8:00 a.m.

Westin Long Beach Hotel

333 E. Ocean Blvd, Long Beach, CA 900803

Donation: $50.00

Rolanda Wilson—President

Joanne Ricks—Chairperson

For More Information Call:

(323) 807-2604 or (510) 377-8853

(Colors are Pink and White)

FINANCIAL LITERACY PROGRAM

A Women's Council Initiative that educates the community, builds membership, and increase clientele.

THE FIRM HAS LAUCHED!!!

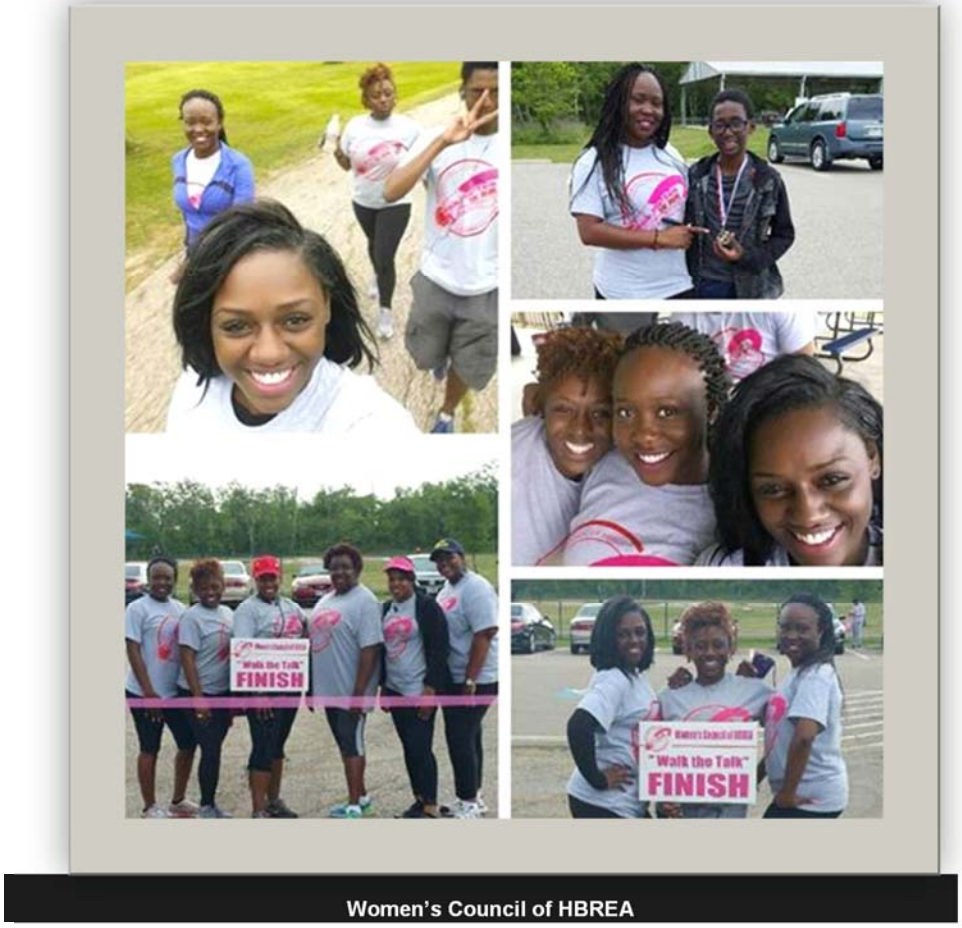
The FIRM (Fundamental Investments in Real Estate Management) is the vision of the National President Rolanda Wilson. Young adults that commit to participating in this program will be prepared for the greatest profession on earth...REAL ESTATE. Pictured is Ferryn Gradney, (Houston, TX) with her mentor Chandra Ware, 3rd Vice President, Women's Council of NAREB. Based on her mentor's observation, Ferryn is a dedicated and focused young lady who understands the various possibilities associated with the real estate industry. Ferryn is on her way to becoming a Real Estate professional and a Realtist.

The FIRM Launched August 15, 2015 in Houston, Texas

Women's Council Chapter in the *Spotlight*

Congratulations to the ***Women's Council of Houston*** Real Estate Association. This local chapter has demonstrated an extraordinary pursuit of the mission of Women's Council by offering scholarships to local high school graduates, providing home buyer education and youth financial literacy classes to the community they service. Congratulations on a job well done.

A Local Chapter that's going places.



Women's Council of HBREA

Women's Council of HBREA Annual "Walk the Talk"

Women's Council Houston chapter celebrated their 2nd Annual "Walk the Talk. The proceeds for this event are used to directly benefit the annual Lilly Fontenot Scholarship Luncheon. The Lilly Fontenot Scholarship Luncheon provides high school students with scholarships that are presented during the annual ceremony. Keep up the great work!

Women's Council of NAREB: Committed to Education

As a national organization, the Women's Council of NAREB is committed to providing financial literacy to our communities. As leaders in our community. We understand that we are the leading providers of education. We offer a plethora of education classes from financial literacy to homebuyer education. By partnering with lending institutions, insurance agencies and inspectors we have the ability to provide our community with valuable information, which they receive at no cost to them.

*your*First Mortgage℠

A better fixed-rate option for first-time homebuyers in your community

With a down payment as low as 3% and the opportunity to earn a lower interest rate[1]

We're committed to building communities through homeownership. Our goal is to help customers buy a home of their own – and stay in it for years to come.

That's why we're extending a unique opportunity

When buyers complete a homebuyer education or counseling course and their down payment is less than 10% — they can reduce their mortgage interest rate. Talk to a home mortgage consultant about loan amount, type of loan, and property type eligibility requirements.

Keep in mind — mortgage insurance will be required which increases the cost of the loan and will increase buyers' monthly payments. I'll explain the options available, so they can choose what works for them.

Even if your clients aren't buying their first home, this program is available to them.

We're here to help

Buyers in your community can count on us every step of the way.
We'll put our local knowledge and experience to work for them.

diversesegments@wellsfargo.com

1. Must be a single family dwelling/unit.
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Together we'll go far

For further information or contributions, contact:

Women's Council of NAREB, Inc.
3150 Hilltop Mall Rd, #87
Richmond, CA 94806
Website: www.wcofnareb.com
Email: wcofnareb@gmail.com
Phone: (510) 377-8853